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Languages Arabic, English

DOB – POB 20 July 1981 – Kuwait
Nationality Jordanian
Marital Status Married

Summary

Project and program manager with over 7 years of experience in managing multi-disciplinary teams of varying sizes, and over 13 years in Microsoft development technologies. Has the ability to build strong relationships with all stakeholders and to turn proposals into reality. Has a successful experience in management roles that demands a high level of drive, dedication and a focus on delivering business outcomes through the use of methodologies.

Microsoft Certified Professional (MCP) and a Project Management Professional (PMP) with attendance certificate.

Experience summary:

| Role | Years | Team | Projects | Amount (USD) |
|------------------------------------|------------------------|--------|----------|-----------------|
| Business Development Manager | 2012 – 2014 (2 years) | 1 – 5 | 10 + | 1,400 – 40,000 |
| Project Manager | 2007 – 2014 (7 years) | 4 – 24 | 20 + | 1,400 – 200,000 |
| Systems architect / System analyst | 2004 – 2014 (10 years) | 1 – 24 | 60 + | 750 – 500,000 |
| .NET Developer | 2001 – 2014 (13 years) | 1 – 24 | 70 + | 500 – 500,000 |
| Trainer / Instructor | 2001 – 2014 (13 years) | 1 – 20 | 40 + | 500 – 100,000 |

Skills

Programming

- Visual Studio.Net:
 - Framework 1.1, 2.0,3.5,4.5
 - Windows application, web applications (ASP.Net), MVC
 - Microsoft Visual Basic, Visual C#.Net
- AJAX
- Web services JSON, XML
- WCF

Design

- Web Front End:
 - HTML 4 - 5
 - CSS, CSS3
 - Java Script, JQuery
- Adobe Photoshop

Database

- Microsoft SQL Server
- Microsoft Access

IT Administration

- Share Point 2007
- Network and web server administration skills

Enterprise solutions

- ERP (Enterprise Resource Planning)
- DMS (Documents Management System)
- HRMS (Human Resource Management System)
- Inventory System
- CRM (Customer Relationship Management)
- HMIS (Hospital Management Information System)
- CMS (Content Management System)
- Workflow Management System

Management

- Project management PMP and Agile methodologies
- Goal settings, strategic planning, and creating business model

- Creating presentations and demos
- Setup startup companies
- Writing:
 - Proposals, technical write-ups, user guide and presentations
 - Project plans
 - Company profile

Soft Skills

- Very good communication skills
- Training and presentation skills

Experience

Themar Academy (UAE – Abu Dhabi)

Senior Web Development

10/2014 – Present

Developing Themar Owl LMS

- System analysis
- Database design
- UX
- System design

SISCOM – Sawabeh Information Systems Company

Business Solutions Manager (Unit Manager)

12/2013 – 7/2014

Sawabeh Information Services Company (SISCOM) is a regional technology services firm that define designs and delivers IT-enabled business solutions to its clients.

Business Development

- I achieved opening new markets and find partners in Iraq, Libya, Algeria, Morocco and Australia.
- Prospect for potential new clients and turn this into increased business.
- Cold call as appropriate within company markets or geographic area to ensure a robust pipeline of opportunities.
- Meet potential clients by growing, maintaining, and leveraging your network.
- Identify potential clients, and the decision makers within the client organization.
- Research and build relationships with new clients.
- Set up meetings between client decision makers and company's practice leaders/Principals.
- Work with team to develop proposals that speaks to the client's needs, concerns, and objectives.
- Participate in pricing the solution/service.

Project Management

- Plan and analyze the new version and features on SISCOM DMS.
- Develop new version of DMS.
- Plan and analyze many of websites.
- Manage team of 7 employees to upgrade SISCOM products (DMS, CMS and Inventory system).
- Work together with the Product Owner to plan and execute projects, ensure that teams have appropriate product and technical specifications, direction, and resources to deliver products effectively by establishing realistic estimates for timelines while ensuring that projects remain on target to meet deadlines.
- Demonstrate our projects and prototypes to our clients.
- Coordinate release and sprint planning.
- Conduct weekly scrum meetings.
- Help developers resolve both technical problems as well as human resources issues.
- Monitor individual employees' performance.
- Provide leadership and guidance to coach, motivate, and lead team members to their optimum.

Imprint Tech

Business Development and Technical Manager

3/2012 – 11/2013

Imprint tech is a Jordanian company established in 2012 works in software development and IT training.

Business Development

- Opening new markets and establishing partners in Iraq, Libya and Jordan.
- Prospecting for potential clients.

- Cold calling as appropriate within company markets to ensure a robust pipeline of opportunities.
- Meeting potential clients by growing, maintaining, and leveraging our network.
- Identifying potential clients and the decision makers within the client organization.
- Researching and building relationships with new clients.
- Setting up meetings between the client's decision makers and company's practice leaders/principals.
- Working with the team to develop proposals that speaks to the client's needs, concerns, and objectives.
- Participating in pricing the solution/service.

Project Management

- Implementing DMS (Document Management System) in ministry of health in Iraq-Basrah, and make training for end users.
- Directing and defining provision of human and physical resources for software projects.
- Developing innovative applications for DMS, Stocks and CMS.
- Developing and analyzing DMS (Archiving and Workflow System) based on ASP.Net 4.0 and SQL Server2008.
- Developing and analyzing Imprint Stock system
- Developing Tatweer-jo.com CMS and Workflow system.
- Developing ERP Web application standards and UI
- Developing and implementing many websites

Arabic Innovation

Project Manager (Part Time)

3/2012 – 3/2013

- Managing E-Learning Project valued \$200,000 projects were integrated between ASP.Net and IOS (Objective-C) using JSON.
- Projects management through all stages and aspects, including: application programming, database and software design, scope, goals, and deliverables, Developed and provided feedback on detailed technical project issues and plans.
- Conceptualizing and creating appealing and informative presentations for projects.
- Documenting timely reports related to working and testing results of software.
- Developing solutions pattern and web services.

First Finance

Senior Developer (Contract)

1/2011 – 3/2012

- Developing code generator: an desktop application which allow you to enter database connection string then the application will generate 9 stored procedures for each table, and will generate the DAL (Data Access Layer) on the .Net classes with full OOP framework and able to encrypt the connection string on the web.config.
- Developing Islamic finance system: I was a part of team containing 2 developers to develop the finance system based on ASP.NET 2010 (C#) and SQL Server 2008.

Excellent-Soft

Project Manager (Contract)

4/2010 – 12/2010

- Project management for a hospital ERP system based on Sharepoint 2007 and Nintex Workflow.
- Support and maintain Workflow System.

ART (Arab Radio & Television) – Online Services Department

Head of Web Development Department

5/2007 – 4/2010

Developed the ART Online Portal (www.artonline.tv) that won two prizes in the PAN Arab Web Awards, my developing work included:

- CMS (Content Management System) from scratch.
- Forums, developed from scratch.
- News system.
- CRM Department's ticketing system.
- Football live score system.
- Integration with the EPG system.
- Flash Game with Action Script.
- Internal mailing system.
- Archiving system.
- Security functions (Detection for SQL Injection, Encryption Query String).
- Connecting to database using Stored Procedures and Classes.

Also my responsibilities were include Project management and Team leading, while my team are contains:

- 2 developers.

- 3 designers.
- 5 content editors.

CCS (Computer and Communications Systems Ltd)

.NET Developer/Trainer

5/2006 – 5/2007

Developing an intranet system for the training center, which controls -among other functions:

- Sales functions (Calls and Interviews).
- Students follow-up functions (Registration and Payments).
- Course management.

Also I was a Microsoft trainer and cover the following courses:

- .NET MCSD course tracks.
- SQL Server.
- MS Access.
- Front End development.

University of Jordan

Programmer

9/2004 - 5/2006

- Developed and tested new labs system using Visual Basic, which contain –among other facilities:
 - Messenger between the supervisors (Using Net Send service).
 - Remote controlling to the lab's PCs.
- Developed, Analyzed and tested new maintenance reporting system using Visual Basic and SQL Server 2000.
- Developed, Analyzed and tested attendance system for labs supervisors using ASP .NET and SQL Server 2000.

Al-Bayina IT

Programmer

6/2002 - 6/2004

- Developed and analyzed more than 20 multimedia educational systems using Visual Basic and Flash.
- Developed educational learning game using Visual Basic and DirectX.
- Developed the company website using Classic ASP and Access.

Education

Corllins University

Bachelors, Computer Science

2010

AlJitawi Training Center

PMP (Project Manager Professional) - Attendance Certificate

2009

Microsoft

MCP (Microsoft Certified Professional) in Visual Basic .NET

2005

Arab Collage

Diploma, Information Technology

2001